

Medtronic

3 ways we help you save

Nellcor™ pulse oximetry

You are busy caring for patients. You need the support of a pulse oximetry technology you can trust that also works for your center's bottom line. Discover the Nellcor™ pulse oximetry difference, where we work tirelessly to perfect our technology and bring you 360° support to help you control costs¹ and care for more patients at your ambulatory surgery center (ASC).



1 Patient safety for all

Above all, Medtronic prioritizes patient safety to ensure that all patients are monitored accurately to help prevent costly complications.^{1,2} We are taking an active role in solving health equity issues in pulse oximetry.



2 Sustainable savings

When you take advantage of any of our four sustainability programs, you can save money, reduce your disposal costs, and reduce your environmental footprint – all while providing excellent patient care.



3 Value beyond our products

We offer flexible, transparent agreements to align with your center's budget. Our goal is to always give you value beyond our products so you can reduce costs while receiving full support for your pulse oximetry needs.

Patient safety for all

In analyzing disparities in COVID-19 outcomes, a 2020 study concluded that there is bias in pulse oximetry readings for patients with dark skin.³

A recent study evaluated the effects of skin pigmentation and perfusion index on pulse oximeter accuracy, and Nellcor™ pulse oximetry was shown to be more reliable.^{†,4}

We know we can do even better. We have taken on a leading role – going above recommendations and enhancing testing to ensure health equity in pulse oximetry.

Sustainable savings

Discover how Nellcor™ Pulse Oximetry Sustainability Programs may benefit your ambulatory surgery center:

	Upfront savings	Receive rebates	Accrue reman sensor bank	Streamline inventory	Ensure quality	Reduce carbon footprint
Recycle Program						✓
Rebate Program		✓		✓	✓	✓
Remanufacture Program			✓		✓	✓
Blended Code Sustainability+ Program	✓			✓	✓	✓

Value beyond our products

Capital value – We help make sure you can access the monitoring equipment you need to care for patients, including cost avoidance options without capital outlay. We also provide access to technology upgrades without required new capital purchases.

Operational value – We offer accessible pricing on our sensors and consumables without hidden fees. Our products are built to last, reducing the need for unnecessary replacements, while saving you time and money. And, we offer free education and training with in-person and virtual options, as well as 24/7 experienced clinical support.

Contact us

to discuss implementing Nellcor™ pulse oximetry at your ASC.

Connect with your rep

Nellcor™ pulse oximetry should not be used as the sole basis for diagnosis or therapy and are intended only as an adjunct in patient assessment.

†The study (not funded by Medtronic) enrolled 146 healthy subjects in the 92-96% saturation range and examined paired readings from Nellcor™ N-595 and Masimo Radical 7™ pulse oximeters generated simultaneously. This study was not designed for head-to-head comparison of the respective devices.

1. Fawzy A, Wu TD, Wang K, et al. Clinical Outcomes Associated With Overestimation of Oxygen Saturation by Pulse Oximetry in Patients Hospitalized With COVID-19. *JAMA Netw Open.* 2023;6(8):e2330856. Published 2023 Aug 1. doi:10.1001/jamanetworkopen.2023.30856.

2. Khanna AK, Jungquist CR, Buhre W, et al. Modeling the Cost Savings of Continuous Pulse Oximetry and Capnography Monitoring of United States General Care Floor Patients Receiving Opioids Based on the PRODIGY Trial. *Adv Ther.* 2021;38(7):3745-3759. doi:10.1007/s12325-021-01779-7.

3. Sjoding MW, Dickson RP, Iwashyna TJ, Gay SE, Valley TS. Racial Bias in Pulse Oximetry Measurement [published correction appears in *N Engl J Med.* 2021 Dec 23;385(26):2496. doi: 10.1056/NEJMx210003]. *N Engl J Med.* 2020;383(25):2477-2478. doi:10.1056/NEJMc2029240.

4. Gudelunas MK, Lipnick M, Hendrickson C, et al. Low Perfusion and Missed Diagnosis of Hypoxemia by Pulse Oximetry in Darkly Pigmented Skin: A Prospective Study. *Anesth Analg.* 2024;138(3):552-561. doi:10.1213/ANE.0000000000006755.

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